American Society of Professional Estimators
Southwest Ohio Chapter #38 Newsletter

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Visit the ASPE National web-site

ASPE Chapter #38 Board Members

Visit the ASPE National web-site
Sponsorship Support
Opportunities with ASPE Chapter 38
visit our web site for more informational
www.aspe-cincinnati.org
listed are some of the opportunities
Website and Newsletter Sponsorship
Annual Bowling Bash Sponsorship
Dinner Meeting Sponsorship
Annual ASPE Golf Outing sponsorships:
ASPE Annual Sponsorship
Your Sponsorship helps support ASPE Chapter #38 and the Annual Scholarship Program Awarded at the ACI Annual Dinner. ASPE Chapter #38 is a 501(c)(6) Non-profit Ohio Corporation. Sponsorship's are valid from August 1, 2012 through July 31, 2013

Our Sponsor

HGC
CONSTRUCTION

Gary Gilbert,
President
(ggilbert@hgcconstruction.com)

Troy McAndrews,
1st Vice President
(tmcandrews@cinci.rr.com)

Henry Frondorf, CPE
2nd Vice President
(hfrondorf@hgcconstruction.com)
Message from Chapter 38 President Gary Gilbert
We had our inaugural joint meeting with CSI Thursday September 27th. It was a well attended function by both organizations. It was great to meet new people and renew old acquaintances. Mr. Chick McBrien from Marsh Building Products and Marvin Windows and Doors provided an informative program on the new technologies in window finishes and new technologies in a fun and engaging way. It was an informative session and the time seemed to fly by. It's hard to believe how interesting paints and coatings can be. We hope that this will be the beginning of many future joint efforts since both our organizations have similar philosophies and promote professionalism and integrity in our respective trades.

Next month, we have a field trip scheduled to Mercy West Hospital courtesy of Turner Construction. We have been told that we will be able to bring up to 30 people. Keep your eyes open to our website and newsletter for the announcement to sign up. We know the spots will go fast. Be sure to get your reservation in early.

November 15 we have our annual Bowling Extravaganza at Stone Lanes in Norwood. This has been a great success in past years and promises to be another knock down-drag out battle to see who can get the high score (possibly left handed). Our own Kate Csizmada actually brought her own private professional bowler as a coach last year. This is serious fun!

December 6 is our annual Holiday Party at the Embassy Suites. We are working on several things to make the party “off the hook” plus this is the meeting where we announce the estimator of the year.

August marked the end of the ASPE National year. Most memberships expire at this time. While we were sorry to see several of our members drop out due to moving out of town and...
other reasons, we wish them all the best and hope that they will keep in touch and stop in to see us any time. At the same time, July and August brought us several new members who we welcome to our ASPE Family. I can only hope that all our members develop the kind of friendships that I have with others here at ASPE Chapter #38. With our new members, we have topped the 50 member mark. This is a true milestone for an organization that was resurrected by five visionaries in 2004.

It is hard to believe that our organization has continued to grow even in these trying economic times. This is a testament to the hard work put in by everyone on our board and by the people on our committees that make the organization run.

For all of our new members, and our old friends as well, I can only suggest that you get involved with ASPE in a deeper way. Volunteer on a committee, help organize the golf outing, offer to help organize the holiday party, run for office and take my job!

It is an old cliche but the more you put into this organization, the more fun it becomes and the more you get out of it.

Until next month, may you always have the right bid.

Gary Gilbert
President ASPE Chapter #38

Professional estimators and those in training shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

Privileged information or facts pertaining to methods used in estimating procedures prescribed by an employer,
A & A Drywall

Kimberly is the Senior Estimator for A&A Wall Systems, Inc. Kim has been with A&A for over 6 years. Some of the projects that she estimated and were awarded to A&A are:

- City Link
- Wright State Pediatrics Group Office Building
- West Chester Medical Office Building
- Several renovation projects at the Cincinnati Zoo
- Various renovation projects in Over the Rhine
- Various renovation projects at Mercy Fairfield, Mercy Anderson, Christ Hospital and St Elizabeth Hospital Fort Thomas.

Prior to Kim joining the commercial construction workforce, she was a residential construction estimator. Kim worked for Zaring Homes for 10 years both part time and full time, starting with a clerical position and working her way into estimating. The last major project she completed at Zaring, after the acquisition of Zaring Homes by Drees, was converting the estimating program to Drees new formatting. Her last residential experience was with Gold Key Homes as an estimator for 3 ½ years.

Kim is very excited to become a member of ASPE. She is looking forward to all the relationships she will form and learning that is provided by ASPE.

Message from CP Region Governor Dan Frondorf, CPE

Attention CPE's
If you have not ordered your Stamp & Seal yet NOW IS THE TIME!!!!!
The Stamp and Seal not only signifies that the estimate provided is accurate and reliable, but that the CPE stands behind his/her work.
Hello fellow ASPE members of the Central Plains region. It's October now and schools all across the country are back in session, so it hit me that perhaps I should write about ASPE's many opportunities for education for our members. More appropriately, I should say continuing education. The low hanging fruit in this row of our orchard is the old standard - ASPE chapter meetings, where we all gather once a month to have a meal together, to network, to share stories from the trenches, and to learn about something pertaining to estimating from our technical speakers and program presenters. A great recent example of this was the September meeting of my home chapter 38 in Cincinnati, who had a wonderful presentation on extruded aluminum products and the coatings and paints that are applied to them, all great Division 8 stuff. I was surprised to learn about a ratings association called the American Architectural Manufacturers Association that provides product certification and develops standards for building materials in the fenestration portion of our industry. It was wildly interesting and the speaker, Mr. Chick McBrien from Marvin Windows, was funny and articulate and well spoken and very knowledgeable about his industry, and did a great job of not making his presentation into a sales pitch for his particular products. Many of you know me as a site and civil guy, so the information and education provided that evening was all new to me. Am I suddenly and expert in Division 8? Of course not, but now I am able to have an intelligent conversation with somebody who is, and I like to think that helps make me a better estimator, or at least more well rounded if nothing else.
Don’t forget about ASPE’s online classes, which provide ongoing opportunities for continuing education that don’t require attendance at a school or meeting venue. Our national website has all the details, and there is an FAQ site that will answer many of your questions: http://www.aspenational.org/OnLineClassesFAQ.aspx. These classes are just as challenging as a customary classroom environment, but offer much more flexibility for the student. These classes require interaction with the instructor as well as the other students in the class.

Of course, ASPE offers regional (chapter level) and national 1 and 2 day learning seminars called Estimating Academies. Our national Education Board works hard to put on our annual, signature educational event each year in conjunction with our convention, and they also work with chapters to develop excellent local programs as well. In the past few years I have attended and instructed at these events in Park City, St. Louis, Dallas, Kansas City, Denver, Bentonville, and Cincinnati, and each time the programs were top notch and filled with great information and interaction. The best part is that the students not only learn from the instructors, but also from each other, so there is always a real element of peer to peer learning involved.

Lastly, there are opportunities for ASPE members to provide education as well - to serve as speakers and presenters to ASPE and to other industry associations through our Speaker's Bureau, which develops and maintains a list of ASPE members who are skilled and willing to represent ASPE in this capacity. Many ASPE members also serve as teachers and instructors at the college level and also at the trade association level, providing instruction on construction and estimating related topics.

Because our profession requires such a diverse set of skills, the need to continually learn and develop professionally never goes away, and ASPE has not forgotten this important fact. I've said a
thousand times that some of the smartest people I've ever known are ASPE members. There are so many specialties within the profession of construction estimating that none of us can every know everything, so take advantage of those continuing educational opportunities that are out there for you as an ASPE member.

Sincerely,
Daniel G. Frondorf, CPE

Committee Reports

Membership committee -

Support ASPE by showing your pride

Committee Reports

Welcome the following members to ASPE Chapter #38

Brad Good - Forge Lumber
Paul Horn - Reddy Electric
Mike Mattis - Jostin Concrete
Steve Shearer - SHP Leading Design
Elizabeth Williams - Megen Construction
David Johnson Hixon - Architecture Engineering Interiors
Jonathan Stoner - iSqFt
Doug Schuchhard - Ohio Concrete
Samuel Farmer - Ohio Concrete
Kenny Clawson - Laforce, Inc.
(1) Gary is working with the Membership Committee to acquire new members.
(2) Gary has signed 7 new memberships this year so far.
(3) Gary will find and distribute the Members at Large (MAL) list to the Board for review.

Communications committee -
(1) Chris is working on our new web-site should be up and running very soon.

Education Committee -
(1) Troy to speak with Mike Downing about upcoming schedule.
(2) Henry expressed interest in doing the Bid Day Simulation for one of the upcoming chapter meetings. Troy will work with Mike on scheduling this event.

Awards Committee -
(1) Del will send a letter out to the committee chairs with the guidelines.
(2) The deadline to submit for awards is April 1st.

Certification - There are candidates currently in this certification cycle

Which board member oversees which committee
President - Involved in all committees
1st VP - Education
2nd VP - Membership
3rd VP - Communication
Treasurer - Financial accounts
Secretary - Notes and meeting announcements
Past President - Awards
If you would like to help on a committee please contact us.

Kim Calvert - A & A Drywall

What's holding you back?

The American Society of Professional Estimators
Chapter #38 is one of the fastest growing associations in the Tri-state area. We have grown from an idea of a few visionaries in 2004 to begin a chapter in the area to an association of over fifty members; and we are still growing!

Enjoy meeting other estimators in a social setting while at the same time learning new concepts and information from leaders in the industry. We can't wait to meet you, come to one of our meetings and find out what you are missing.

Chapter 38 & CSI Cincinnati inaugural joint
Join us at our next chapter
Thursday, October 25, 2012
Construction Site of Mercy West Hospital
Located on North Bend Road between Edgewood Dr.
and Boomer Rd.
The site tour will begin at 6:00 pm and last for about
an hour

Meeting Topic:

Site Tour of the Mercy West
Hospital Construction Site

Join us on a walk through as we discuss the details
of this new 250 bed hospital set to open in 2013.

The site tour will be lead by the construction
manager, Turner Construction.

The new hospital will feature several care centers
including, Medical Care, OB/Maternity, Open Heart
Surgery, Cancer, as well as a Women's Center.

Please Visit our Chapter Website at http://www.aspe-
cincinnati.org/
Follow us on Twitter @ASPECincy38
Please bring/wear the following to this site tour:

- Hard Hat
- Work Boots
- Safety Glasses

If you do not have a hard hat or safety glasses, please let Chris know when you reserve your place and we will provide those items for you.

Only 30 spots are available for this tour. Please reserve your place early!

Please RSVP by 10/22/2012
Please Click Below to RSVP
chris.mccarthy@danis.com

There is no cost to attend.

We plan on heading to a local eatery for dinner after the site tour.

Another great meeting for ASPE Chapter 38 and CSI Cincinnati

Presented by
Chick McBrien CSI, CDT

Chick has spent the last 35
years in the window and door business with an emphasis on historic and commercial renovation. He has extensive experience in the replacement window business both residential and commercially. For the last seventeen years he has been involved exclusively with Marvin Windows and Doors. His current position is regional architectural manager for Marvin Windows and Doors where he develops window replacement solutions and specifications with professional design teams in Ohio, Michigan, Kentucky, West Virginia, and Western PA. He is an associate member of AIA, and remains actively involved in CSI.
Annual bowling event
Join us for our second annual bowling event.
Thursday November 15, 2012 At
Stone Lanes
Click link below for more information
ASPE Bowling Event Flyer

2012 Chapter 38 Estimator of the year
It's time again for the
Chapter 38 Estimator of the year nomination's, Click link below for the Nomination Ballot

2012 Estimator of the year Nomination Ballot

Please consider the environment before printing this newsletter