American Society of Professional Estimators
Southwest Ohio Chapter #38 Newsletter

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Message from Chapter 38 President Gary Gilbert

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Contact Elmer W. Pittman Jr., CPE. to be added to our mailing list.
elmercpe@gmail.com
513-591-7314

Partner Organizations:

ACI
October has been a great month for ASPE Chapter #38. We have had several great things happen for us and our members.

On October 6th, Chapter #27 in Central Ohio held the Central Plains Region Fall meeting. Seven Chapter #38 members were in attendance which was considerably more than any other chapter. It shows that our members really have their hearts in ASPE. Those of us that attended were treated to a fantastic presentation on construction law in practical situations. It was delivered with humor, but really hit home with the situations all of us need to watch out for.

I attended a NAWIC meeting titled "Alphabet Soup" where representatives of ACI, ABC, SMPS, CSI, SDA & ASPE let the NAWIC members know what each of our organizations was about and what we stand for. Several of the presenters seemed to be professional speakers; I simply gave those in attendance a few good laughs while at the same time reviewing the 9 Cannons of Ethics that we at ASPE hold dear.

So far in October we have the honor of adding two new members to our ranks; Mr. Kevin Ward of Beacon Electric and Mr. Peter Strawman, a UC Student studying Construction Management and working as a co-op at HGC Construction. Please join me in welcoming our two newest members into our ranks.

Two of our members received recognition at our September meeting: Mr. Arthur DeFazio received a pin celebrating being

Chapter #38 Members don't miss out on this Certification Special
The Chapter 38 board has voted to reimburse a percentage of the Certification fees for any member in
a member of ASPE for 15 years and Mr. Mike Downing was honored with a 10 year pin. Congratulations to both of these gentlemen. It is dedication like this that makes ASPE a great organization in general and our own Chapter #38 a stand out in particular.

Our newest student member, Mr. Peter Strawman, was part of an estimating competition held with many other colleges in Chicago. There is a brief description of the competition and the results in another part of this newsletter. Please take a look at it to see how the University of Cincinnati fared against other construction programs. Peter joins another of our members as being on his college estimating team. Kevin Gilbert, when a student member, was part of the winning Ohio Northern Estimating team for heavy and highway bidding and was the leader of the team as well. This shows that ASPE members (even our student members) really are at the top when it comes to estimating skills.

Our October meeting was held at the new Mercy Hospital currently under construction. Thank you to Art DeFazio and Turner Construction for allowing us to view this exciting new project. I also want to thank Breana Roth for leading the tour for us. She was informative and showed us areas of the new hospital that few people will ever see. It was great to see the mechanical system pods in place that we saw being constructed during our site visit to Dyer / Cinfab several months ago. Seeing new and exciting ways to shorten not only the time it takes to complete a specific task but the overall job schedule as well is what all of us need to stay on top of the latest technology and current costs to make our estimates more accurate as well as more competitive.

As you can tell by what happened in just the past month, ASPE Chapter #38 is the place to be and the people to be associated with. Our organization is made up of the best and brightest people in the industry.

Until next month, may you always have the right bid.

good standing that completes the winter 2013 certification cycle and becomes a CPE
(Percentage will be based on the number of applications received for the 2013 winter Certification Cycle. All reimbursements will be paid after successful completion of the certification program and the member is a CPE.)
Click link for Application

Canon #1

Professional estimators shall perform services in areas of their discipline and competence.

Estimators shall to the best of their ability represent truthfully and clearly to a prospective client or employer their qualifications and capabilities to perform services.

The estimator shall undertake to perform estimating assignments only when qualified by education or years of experience in the technical field involved in any given assignment.

The estimator may accept assignments in other disciplines based on education or years of experience as long as qualified associate, consultant or employer attests to the accuracy of their work in that assignment.

An estimator may be subjected to external pressures to perform
Featured Member

ASPE Student member Peter Strawman on an award winning design / build estimating team!

Peter Strawman, one of ASPE Chapter #38's newest members and a student in the Construction Management Department at the University of Cincinnati, was part of a winning six person design / build team competition in Chicago. Six teams from The University of Cincinnati, Illinois State, Ferris State, Milwaukee School of Engineering, Indiana State and Ball State went head to head on an administrative building for a private, Midwest, college. They were given 16 hours straight to complete the design and estimate, include LEED principals, LEAN Scheduling and associated required branches of work. They received the instructions at the pre-bid meeting at 7:00 AM and were to have their design, estimate and construction plan completed by 11:00 PM the same day. They were given 20 minutes to present their project the following day. Each member of the team had different skills and work above or beyond qualifying education and experience. Estimators must retain their integrity and professionalism by avoiding involvement in situations that may cause loss of independence and integrity as a professional estimator.

For a complete list of the ASPE Canons click on link below

Upcoming meeting information from our friends at NAWIC

2013 Annual Convention & Estimating Academy
Philadelphia, PA
July 17 - 20
More info to come
responsibilities for portions of the competition. Our own Peter Strawman was in charge of Estimating, the Safety Plan, Project Management Plan and Site Logistics.
The project was an administration building of 72,224 square feet within three floors which was to house specific branches of the university staff each having varying needs and associated costs. The University of Cincinnati team was able to design and estimate the building with a final budget of $19,989,000.00. They were able to incorporate enough sustainable practices to achieve a LEED Gold number of points. The construction time frame from start to finish was estimated at two years, finishing in time for opening prior to the school year beginning.
Judging criteria looked at all facets of the project including, naturally, the estimated cost as well as flow and usability of the space, long term use and incorporating the client's needs into the project within their budget were also high priority items the overall project was graded on.
Please join us in congratulating The University of Cincinnati as well as Peter Strawman! This just shows that the best and brightest people are drawn to ASPE.

Message from CP Region Governor Dan Frondorf, CPE
The ASPE Board of Trustees (BOT) met this past weekend at the Society Business Office (SBO) in Nashville. The five regional Governors met on Friday afternoon, November 9, 2012 and the full BOT met all day on Saturday November 10, 2012 and covered a lot of ground in conducting the business of our society. We reviewed and approved past meeting minutes, discussed and reviewed the progress of committees, membership trends, chapter activities and progress, sponsorships, publications, planned for upcoming meetings and events and reviewed the recently completed ones, and approved Chapter 71 member Wayne Kraft as a member emeritus. We rolled out the new Annual Guide, which you should expect to see in your mailboxes soon if not already. Our overall membership numbers are making good progress and are on an upward trend. ASPE has been and continues to be well represented at industry trade shows, and our staff was able to produce a very nice exhibit for these shows at no cost to ASPE. Our executive director Patsy Smith and assistant executive director Christian Lutz will be selling ASPE directly to owners and others at this week's CURT national conference in Orlando. Our Education Committee is busy planning the annual estimating academy for next year in Philadelphia, and also has many excellent online classes and seminars available to provide continuing educational opportunities for our members. The Certification Committee is working to update DST exams and to even offer some of them in a computer based format as opposed to the convention paper and pencil method. Our Standards Committee is working on the 8th edition of the SEP manual as well as updating the Recommended Bidding Procedures manual. Overall there is much progress being made, and the BOT wants all of our members to be aware of all the membership benefits that are out there to be taken advantage of, so please visit our website to find out the latest and greatest news and updates.

What's holding you back?

The American Society of Professional Estimators Chapter #38 is one of the fastest growing associations in the Tri-state area. We have grown from an idea of a few visionaries in 2004 to begin a chapter in the area to an association of over fifty members; and we are still...
The spring 2013 CP regional meeting will be held in Des Moines, IA on Saturday March 2, 2013, to be hosted by Chapter 73. I will be working with chapter president John Taylor and his board in the coming weeks to plan this event. We are also continuing to try to gain a foothold in southwest Missouri to develop a chapter in that part of the world as well, and I will continue to work with MAL Jeff Jones CPE to try to make this happen. On Wednesday, November 7, 2012, I spent the day visiting with professors and students at Murray State University, introducing them to the concept of ASPE and in careers in estimating in general. I was pleased to be joined that day by past CP Governor Joe Graney, CPE, who now works in Paducah, KY, so I am looking forward to his help in establishing a chapter in western Kentucky, and thank him for his time last week. I will be travelling to Cleveland on Tuesday, November 13, 2012 to moderate a panel discussion on unethical bidding practices as part of their November chapter meeting, so I thank chapter president Larry Lacure for his invitation and for his efforts at planning this event. I again remind all chapter presidents to share their events and activities with our CP region MALs and also your adjacent and nearby chapters to open the door to even more opportunities for our members to be involved.

There is much activity in ASPE, so please get involved and maximize your membership to enhance your career as an Estimator, and as always, please let me know what I can do to help you do that.

Sincerely,
Daniel G. Frondorf, CPE

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Enjoy meeting other estimators in a social setting while at the same time learning new concepts and information from leaders in the industry. We can't wait to meet you, come to one of our meetings and find out what you are missing.

Chapter #38 Meeting/Job site visit October 25, 2012

Mercy West Hospital

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Chapter 38 Meeting/Job site visit October 25, 2012

Mercy West Hospital
Committee Reports

**Membership committee** -
(1) Gary is working with the Membership Committee to acquire new members.
(2) Gary has signed 9 new memberships this year so far.
(3) Gary will find and distribute the Members at Large (MAL) list to the Board for review.

**Communications committee** -
(1) Chris is working on our new web-site should be up and running very soon.

**Education Committee** -
(1) Troy working with Mike Downing about upcoming schedule.
(2) Henry expressed interest in doing the Bid Day Simulation for one of the upcoming chapter meetings.

**Awards Committee** -
(1) Del sent a letter out to the committee chairs with the guidelines.
(2) The deadline to submit for awards is April 1st.

**Certification** - There are no candidates currently in this certification cycle, next cycle begins January 10, 2013

**Which board member oversees which committee**
- President - Involved in all committees
- 1st VP - Education
- 2nd VP - Membership
- 3rd VP - Communication
- Treasurer - Financial accounts
- Secretary - Notes and meeting announcements
- Past President - Awards
If you would like to help on a committee please contact us.

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**Annual bowling event**
Join us for our second annual bowling event.
Thursday November 15, 2012 At
**Stone Lanes**
Click link below for more information
[ASPE Bowling Event Flyer](#)

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**Sponsorship Support Opportunities with ASPE Chapter 38**
Visit our web site for more informational
[www.aspe-cincinnnati.org](http://www.aspe-cincinnnati.org)
listed are some of the opportunities

- Website and Newsletter Sponsorship
- Annual Bowling Bash Sponsorship
- Dinner Meeting Sponsorship
- Annual ASPE Golf Outing sponsorships:
  - ASPE Annual Sponsorship
Your Sponsorship helps support ASPE Chapter #38 and the Annual Scholarship Program
Awarded at the ACI Annual Dinner. ASPE Chapter #38 is a 501(c)(6) Non-profit Ohio Corporation. Sponsorship's are valid from August 1, 2012 through July 31, 2013

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Join us at our next chapter meeting and annual Christmas party on
**Thursday, December 6, 2012**
Event starts at 6:00pm
Embassy Suites Hotel
4554 Lake Forest Dr Blue Ash, Ohio
6-7 Cocktail hour
7-8 Dinner
8-8:30 Award presentation
8:30-11 Entertainment by Cincinnati Christian University Jazz Band

"Holiday basket raffle"
Everyone will receive one raffle ticket and can purchase more during the evening for a chance to win one of these baskets also bring in a nonperishable food item (for the free store food bank) and receive additional raffle tickets.

Please RSVP
Please Click Below to RSVP
chris.mccarthy@danis.com

Attention CPE's
If you have not ordered your Stamp & Seal yet NOW IS THE TIME!!!!!
The Stamp and Seal not only signifies that the estimate provided is accurate and reliable, but that the CPE stands behind his/her work.
Click the link below and start leaving your mark.

CPE Stamp & Seal Program

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