January, 2014

American Society of Professional Estimators
Southwest Ohio Chapter #38 Newsletter

Visit the ASPE National web-site

ASPE Chapter #38 Board Members

Mr. Troy McAndrews
McAndrews Glass
President
(tmcandrews@cinci.rr.com)

In This Issue

- Chapter #38 Estimator of the Year
- ASPE Certification
- Support ASPE
- Certification: what it is & what it means to me
- NAWIC Upcoming Meeting
- Chapter #38 App
- Chapter #38 Next Chapter Meeting

Our Sponsors

ABGC
HGC Construction
DG Frondorf and Associates

https://ui.constantcontact.com/visualeditor/visual_editor_preview.jsp?agent.uid=1116308015704&format=html&print=true
Mr. Henry Frondorf, CPE LEED AP
HGC Construction Company
1st Vice President
(hfrondorf@hgconconstruction.com)

Mr. Elmer W. Pittman Jr., CPE, LEED Green Associate
EWP Group, LLC
2nd Vice President
(elmercpe@gmail.com)

Mr. Chris McCarthy LEED AP
Danis Building
3rd Vice President
(cmccarthy@danisbuilding.com)

Join our mailing list
Contact Elmer W. Pittman Jr., CPE. to be added to our mailing list.
elmercpe@gmail.com
513-591-7314
Mr. Art DeFazio, CPE
Turner Construction Company
Treasurer
(adefazio@tcco.com)

Mr. Hank Roe
D.E.R. Development Company, LLC
Secretary
(hroe@derdevelopment.com)

Gary Gilbert, CPE
HGC Construction Company
Past President
(ggilbert@hgcconstruction.com)

2013 Chapter #38 Estimator of the Year

Partner Organizations:

ACI

NAWIC

SMPS
Society for Marketing Professional Services
Greater Cincinnati

ABC
Associated Builders and Contractors, Inc.
Ohio Valley Chapter

CSI
Committee Help
Which board member oversees which committee
President - Involved in all committees
1st VP - Education
Henry Frondorf, CPE LEED AP
HGC Construction Company

And to think we almost lost him in Philadelphia!

Congratulations Henry

2nd VP - Membership
3rd VP - Communication
Treasurer - Financial accounts
Secretary - Notes and meeting announcements
Past President - Awards
If you would like to help on a committee please contact us.

**Upcoming meeting information from our friends at NAWIC**

**Central Plains Region Representatives**

**Governor**
Mel Cowen, CPE

**National Education Committee**
Mike Alsgaard, CPE
Certified Professional Estimator

In a recovering economy, such as the construction industry is facing in 2014, the importance of professional estimating practices has never been greater, and the challenges facing us to prove our competency grow every day. How do we prove to our employers and clients that we are necessary, valuable, and integral to their success?

ASPE was founded on the principles of professional development for construction estimators, including continuing education, standardization, fellowship, certification, and ethics. Everything we do in ASPE has one or more of these core principles at the root of its execution. Each principle is important as a standalone concept, but taken as a whole, they provide a solid foundation on which a construction estimator can build a meaningful career and bring a tangible benefit to his or her employers or clients.

While we within ASPE understand and appreciate the professionalism for which we are known, professional construction cost estimators don’t always enjoy the widespread recognition that other professions within our industry are able to. Perhaps this is because estimating is an unregulated profession? No license from the government is required to practice our craft, like it is required for architects, engineers,

National Certification Committee
Elmer Pittman, CPE

National Standards Committee
Bryan Mixer

National Awards Committee
Phil Tournor, CPE

if you have any questions or concerns please do not hesitate to contact one of your Central Plains Region Representatives.

Canon of the month
Canon #1

Professional estimators and those in training to be estimators shall perform services in areas of their discipline and competence.

Estimators shall to the best of their ability represent truthfully and clearly
accountants, and lawyers, some of the very same professions whose skill sets are shared with estimators. Perhaps it is because no specific college degree is required, or even necessary, to practice our craft and be called an estimator? Maybe it’s because there are very few specific college degree programs that allow a student to major in construction estimating? Maybe this is why most students in college level construction management programs all seem to want to achieve the job title of "project engineer", "project manager", or other seemingly more exciting job description that simply "estimator". There is certainly a perception issue that we all have to deal with, so how do we set ourselves apart in a professional world where our craft seems so undervalued?

The ASPE Certification program fills that void for estimators who want to be considered among the best of the best in our profession. Through a voluntary program consisting of a rigorous 12 hour examination process, a peer reviewed technical writing exercise, and an overall demonstration of professional conduct and work experience, estimators can achieve a highly respected and professionally accredited credential, the CPE, or Certified Professional Estimator status. To begin the process or to find out more information about Certification follow link below.

Elmer W. Pittman Jr., CPE
EWP Group, LLC

The estimator shall undertake to perform estimating assignments only when qualified by education or years of experience in the technical field involved in any given assignment.

The estimator may accept assignments in other disciplines based on education or years of experience as long as qualified associate, consultant or employer attests to the accuracy of their work in that assignment.

An estimator may be subjected to external pressures to perform work above or beyond qualifying education and experience. In fact, estimators must retain their integrity and professionalism by avoiding involvement in situations that may cause loss of independence and integrity as a professional estimator.

For a complete list of the ASPE Canons click on link below

ASPE Chapter 38 Now has its own app
Thanks to Henry Frondorf

This app allows the user to have Quick
1) Info on our next meeting as
Certification; what it is & what it means to me

Certification, accreditation, recognition; all of these words mean basically the same thing in different forms. We want to be recognized for what we know, what we do, who we are. Becoming a CPE meant a lot to me over the last few years since I found out about the designation. I wanted to go for it but there was always a little doubt in the back of my head; was I up the task? Do I have the diverse knowledge it takes to make it? How much do I already know? How much will I need to study, retain, memorize, etc. These self doubts kept me from taking the plunge to find out if I had what it takes to walk among the elite estimators that can call themselves CPE’s.

I finally went for my dream last year and found that yes; I was able to make it into the ranks of the CPE. It was as hard as I had imagined; I spent many hours studying, going over contracts and documents to try to remember where each piece of information could be found in those AIA contracts I have been using my whole career. I had used them but never really read them word for word to truly understand them. For the estimating portion of the test I knew I would need to rely on years of practice to get the problems and well as the 2014 schedule

1)     Access to the ASPE Code of Ethics
2)      Access to the ASPE Code of Ethics
3)      Access to our website

On your phone click

ASPE Chapter 38 App

When the site opens save it to your home screen (tap near bottom of screen and options come up - click the one with the arrow through a box - then click add to home screen - then it becomes an app) The app will auto update on your phone.

Thank you Henry nice job

Sponsorship Support Opportunities with ASPE Chapter 38 visit our web site for more informational

www.aspe-cincinnati.org listed are some of the opportunities

Website and Newsletter Sponsorship Annual Bowling Bash Sponsorship Dinner Meeting Sponsorship Annual ASPE Golf Outing sponsorships: ASPE Annual Sponsorship Your Sponsorship helps support ASPE Chapter #38 and the Annual Scholarship Program Awarded at the ACI Annual Dinner. ASPE Chapter #38 is a 501(c)(6) Non-profit Ohio Corporation. Sponsorship's are valid from August 1, 2012 through July 31, 2013

Job opportunities:
We would like to help our members as well as other estimators that may be looking for a new career path by posting potential job opportunities on our website. If you company is looking for an estimating position please let us know so we can help by getting the
questions correct. My technical paper was my biggest worry. It has been 30+ years since I had to write anything much longer than a quote letter to an owner. I wondered if I could make others understand what I wanted to explain, how I went about that specific portion of the estimate, how I arrived at a complete bid for that scope of work. I spent a good deal of time writing, reading, re-writing until I felt that an estimator would be able to see what I was doing and how I went about assembling the information I needed into a bid.

Was the process difficult? Yes. Do I want to do it again? Not really. Would I put myself through it again; the long hours reading, studying & writing to be able to use the letters CPE behind my name? ABSOLUTLY! Nothing in this life worth anything comes easy. If everyone could put down a couple hundred dollars to simply purchase the right to call themselves a CPE would it mean the same thing?

Not in a million years. Getting the letter telling you that you finally made it is a fantastic feeling. Being accredited and able to use those three little letters behind my name means a great deal to me. I hope that everyone who is eligible and ready for the commitment of time, knowledge and energy thinks about becoming a CPE. The feeling of accomplishment is well worth the effort.

Gary R. Gilbert CPE LEED AP
HGC Construction Company

word out. Please send any openings to Mr. Chris McCarthy at Chris.McCarthy@danis.com
For those of you looking for work in the future, check out the employment section of our website once we are able to begin to get job openings on it. If you are looking to relocate outside the Chapter #38 area, check out the National ASPE website as well for jobs throughout the world.

"I cherish my CPE status like a farmer loves the earth"

Dan Frondor, CPE
DG Frondorf and Associates LLC, VCEF

Be a part of the future of our profession - be recognized for the competency and professionalism you demonstrate everyday; become a CPE. You won't regret your decision to do so
Join us at our next chapter meeting
ASPE Chapter #38
Design Build
A Panel Discussion

Presented by:
ASPE Chapter 38

Thursday, February 20, 2014
Networking 5:30 to 6:00
Dinner and Discussion 6:00 - 8:00
Embassy Suites Hotel
4554 Lake Forest Dr Blue Ash, Ohio
5:30pm Cocktail hour

Please RSVP
Please Click Below to RSVP
Hank Roe

Please consider the environment before printing this newsletter

Forward this email

This email was sent to elmercpe@gmail.com by elmercpe@gmail.com | Update Profile/Email Address | Instant removal with SafeUnsubscribe™ | Privacy Policy.

ASPE Chapter #38 | elmercpe@gmail.com | Cincinnati | OH | 45248