American Society of Professional Estimators
Southwest Ohio Chapter #38 Newsletter

Visit the ASPE National web-site

ASPE Chapter #38 Board Members

Gary Gilbert, President
(ggilbert@hgccconstruction.com)

Troy McAndrews, 1st Vice President
(tmcanrews@cinci.rr.com)

In This Issue
Message From Ch 38 President
Message from CP Governor
Support ASPE
Committee Reports
Upcoming Chapter meeting

Our Sponsors

HGC Construction

D G Frondorf and Associates
Construction Estimating Consultants

Ken Eyer Plumbing Inc.
Henry Frondorf, CPE
2nd Vice President
(hfrondorf@hcconstruction.com)

Elmer W. Pittman Jr., CPE
3rd Vice President
(Elmercpe@gmail.com)

Del Del Farley II, E,
Past President
(df.ellipse@gmail.com)

Chris McCarthy,
Secretary
(cmccarthy@danisbuilding.com)

Join our mailing list Contact Elmer W. Pittman Jr., CPE. to be added to our mailing list.
elmercpe@gmail.com
513-591-7314

Partner Organizations:
Since taking on the role of President in August of this year, I have learned a lot of new things and met a lot of new people. I have had the privilege of welcoming into our chapter several new members:

- Mr. Samuel Farmer of Ohio Concrete
- Ms. Elizabeth Williams of Megen Construction
- Mr. Steve Shearer of SHP Leading Design
- Mr. Michael Mattis of Jostin Construction
- Mr. Paul Horn of Reddy Electric
- Mr. Bradley Good of Forge Lumber
- Ms. Kimberly Calvert of A & A Wall Systems
- Mr. Peter Strawman (Student Member) from HGC Construction
- Mr. Kevin Ward of Beacon Electric
- Mr. Alex Stenger (Student Member) of HGC Construction

With the people above, our ranks have swollen to 53 current members!

While we welcomed many new friends into our organization, naturally, due to these trying economic times and other reasons, we had a few members who decided they would no longer belong to ASPE. We were sorry to see each of them decide not to renew and want to always extend an open invitation for our meetings to them.

---

Canon of the month
Canon #9

Professional estimators and those in training to be estimators shall not participate in acts such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

Professional estimators should not offer cash, securities, intangible property rights or any personal items in order to influence or that give the appearance of influencing

Professional estimators should not accept gifts, gratuities or
I have also met new people from our partner organizations NAWIC, ACI, ABC, SMPS, & CSI by following in past president’s footsteps and attending some meetings of these organizations or simply communicating with them more. I have found that the Tri-State area is blessed with energetic, enthusiastic people in every organization.

Our annual Bowling Extravaganza was a hit again this year. Congratulations to everyone who attended, you are all winners and helped increase the ASPE Scholarship fund! Thanks to Kate Csizmadia from GEG Painting who sponsored the event and everyone who put this together, it was a GREAT time.

Our annual Holiday party was a huge success MANY thanks to everyone who attended and helped make it so much fun. Congratulations to Mr. Chris McCarthy for being named 2012 Estimator of the Year! It is an honor that is well deserved. Chris does so much behind the scenes to make our chapter better that I can’t begin to list it all. I also need to thank Kate once again for making the baskets to raffle off at the party. We collected 137 food items which were delivered to the Free Store Food Bank which weighed in at over 140 pounds! We also raised over $150.00 for the scholarship fund from additional tickets purchased. Thanks too to Danis Construction for donating two $50.00 gift cards to Home Depot for the raffle. Our members and member companies are the best!

Until next month, may you always have the right bid.
Gary Gilbert
President ASPE Chapter #38

entertainment that would place them in a position of breaking existing laws (municipal, state or federal) or that give the appearance of creating an inducement which would affect the estimator's professional credibility by placing them in a position of obligation.

For a complete list of the ASPE Canons click on link below

Message from CP Region Governor
Dan Frondorf, CPE

Upcoming meeting information from our friends at NAWIC

2013 Annual Convention & Estimating Academy
Philadelphia, PA
July 17 - 20
More info to come
As I bring you this message in mid January of 2013, a substantial effort is underway to contact every single non member CPE all over the country. This endeavor is being undertaken as a joint effort of the national Membership Committee and the national Chapter Development Committee (comprised of all five Governors), and is being carried out with the assistance of every chapter president in all five regions of ASPE. There are over 600 such CPEs, who obviously have heard of ASPE and respect what we are all about enough that they have become Certified Professional Estimators. This pool of potential new members already know all about us and what we stand for, so it makes sense for us to reach out to them to let them know how much more enriched their careers could be a full members of ASPE. We are inviting each of them to become full members, but to get the most out of an ASPE membership; we need them to feel connected to our existing chapters and to feel like the money they spend on membership is well spent. I invite each member of our region to reach out to any of these non members on the list and personally invite them into the fold, and to tell them your own story of how ASPE has been good for your career. That personal touch is often the simple difference between yes and no. Please do what you can to help, and ask your chapter president what you can do to make a difference in this effort.

That's it for now - I'll talk to you all again soon, and I hope to see many of you in Davenport!

Sincerely,
Daniel G. Frondorf, CPE

Support ASPE by showing your pride

CPE Ring from the Catalog for the Certified Estimator check on ring below for ordering details

scheduled for Fri-Sat March 1-2, 2013 in Davenport, IA and sponsored by Quad City Chapter #71. More details to follow

Central Plains Region Representatives

Governor
Dan Frondorf, CPE

National Education Committee
Mike Alsgaard, CPE

National Certification Committee
Elmer Pittman, CPE
Committee Reports

Membership committee -
(1) Gary is working with the Membership Committee to acquire new members.
(2) Gary will find and distribute the Members at Large (MAL) list to the Board for review.

Communications committee -
(1) new web site is up and running check it out. great job Chris

Education Committee -
(1) Troy and Mike Downing are finalizing our schedule.
(2) Henry expressed interest in doing the Bid Day Simulation for one of the upcoming chapter meetings.

Awards Committee -
(1) Del is working on information from awards for each committee.
(2) The deadline to submit for awards is April 1st.

Certification - We have two candidates in the winter certification cycle (Del Farley & Gary Gilbert)

Which board member oversees which committee
President - Involved in all committees
1st VP - Education
2nd VP - Membership
3rd VP - Communication
Treasurer - Financial accounts
Secretary - Notes and meeting announcements
Past President - Awards

National Standards Committee
Jerry Hackleman, CPE

if you have any questions or concerns please do not hesitate to contact one of your Central Plains Region Representatives.

Job opportunities:
We would like to help our members as well as other estimators that may be looking for a new career path by posting potential job opportunities on our website. If you company is looking for an estimating position please let us know so we can help by getting the word out. Please send any openings to Mr. Chris McCarthy at Chris.McCarthy@danis.com
For those of you looking for work in the future, check out the employment section of our website once we are able to begin to get job openings on it. If you are looking to relocate outside the Chapter #38 area, check out the National ASPE website as well for jobs throughout the world.

Chapter #38 Meeting and Holiday party
Chapter #38 2012/2013
Estimator of the year
If you would like to help on a committee please contact us.

Join us at our next chapter meeting
Social Media for Business
Presented by Nikki Means, CSMS

Nikki Means, is CEO of Project Socialize, LLC, Adjunct Professor for Antonelli College, and Instructor for the Institute for Social Media at Cincinnati State. Project Socialize grew from Nikki's passion for Social Media. The interaction, the development of community, the sharing of information, and ever-evolving technologies fuels her passion daily. Nikki’s background includes creating strategy for successful social media programs, while leveraging nine years of project (CPM) and process (Six Sigma MBB) management to ensure seamless implementation. Based on eight years of immersion in social media tools and online marketing communication channels, she has found ways to help companies achieve their business goals while doing what she loves most - Social Media Marketing

Thursday, January 24, 2013
Meeting starts at 6:00pm
Embassy Suites Hotel
4554 Lake Forest Dr Blue Ash, Ohio
5:30pm Cocktail hour

Please RSVP
Please Click Below to RSVP
chris.mccarthy@danis.com

Great job, Thank you

Sponsorship Support Opportunities with ASPE Chapter 38
visit our web site for more informational www.aspe-cincinnati.org
listed are some of the opportunities

Website and Newsletter Sponsorship
Annual Bowling Bash Sponsorship
Dinner Meeting Sponsorship
Annual ASPE Golf Outing sponsorships:
ASPE Annual Sponsorship
Your Sponsorship helps support ASPE Chapter #38 and the Annual Scholarship Program Awarded at the ACI Annual Dinner. ASPE Chapter #38 is a 501(c)(6) Non-profit Ohio Corporation. Sponsorship’s are valid from August 1, 2012 through July 31, 2013

Attention CPE's
If you have not ordered your Stamp & Seal yet NOW IS THE TIME!!!!!
The Stamp and Seal not only
signifies that the estimate provided is accurate and reliable, but that the CPE stands behind his/her work. Click the link below and start leaving your mark.

CPE Stamp & Seal Program